

Private to Public Opportunities Fund

Quarterly Report March 2023

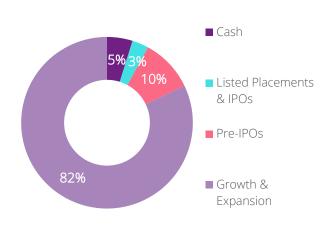
			Since Inception	
	NAV (\$)	Quarter (%)	CAGR (%)	Cumulative (%)
Perennial Private to Public Opportunities Fund No.1*	2.04	-1.8	+29.0	+151.2

Performance Update

The Private to Public Opportunities Fund (PPP1) returned -1.8% (net of fees) for the quarter ending March 2023. Since inception in August 2019, PPP1 has delivered +151.2% (net of fees). This PPP1 performance includes the three distributions made to date which total 47.5c.

During the quarter, there were two transactions which resulted in the small overall decline. The first was the demerger of Superhero from Swyftx in January 2023, and PPP1 now holds separate positions in both private companies as a result. This transaction effectively reversed the merger announced in mid 2022, as enables each company to pursue its own strategic initiatives going forward. As part of the demerger process, we have reset the valuation of each entity in the PPP1 portfolio. In addition, a convertible note held in a private data business converted into equity in March 2023 which led to a valuation reset at lower levels.

Current Fund Allocation



We continue to spend time with all our private companies to ensure they remain on strong financial footing in the current uncertain macro environment. We have completed a review of carrying values for PPP1's investment as at the end of the March quarter and no other valuation changes are proposed at this time, however all positions are reviewed continuously.

With PPP1 now in the last two years of its life, we have started to fast-track exit options for companies where an IPO now looks less likely. A number of M&A approaches have been made to PPP1 companies in recent months. The flip-side to the recent equity market volatility is more attractive valuations & terms in the IPO market, and we will continue to assess this deal flow as it arises during CY23.

* Return calculations include the 3 distributions paid in July 2020, 2021, 2022. CAGR is compound annual growth rate.

Return Since Inception¹ Net of Fees (%)



¹ Inception date for PPP1 is 19 August 2019. Performance shown is net of fees. It does not take into account any taxes payable by an investor. Past performance is not a reliable indicator of future performance.

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Private Markets in 2023

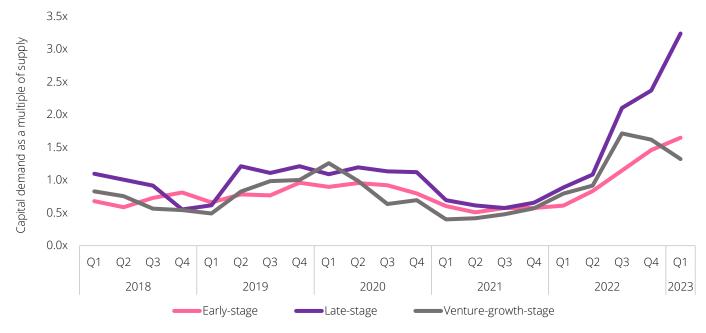
Over the first quarter of CY23, a number of trends have become evident within the domestic private market including:

- **Private for Longer** Founder-led private companies continue to want to "stay private for longer" which is also being driven by sluggish IPO and M&A markets.
- Private Markets Slower We have witnessed a marked slow-down in transactions in terms of both volume and value over the last 12 months in the Australian private market and offshore (see first chart below).
- Valuation Reset The deterioration in macro conditions over the last year has resulted in significantly more attractive valuations & terms within private market transactions.
- **Higher M&A Activity** Our portfolios have experienced an increase in M&A interest recently, as the IPO market remains difficult, and founders focus on alternate exit strategies.
- Private Pipeline Remains Strong Perennial's strong pipeline of proprietary deal flow continues to grow each year, with demand for late-stage private growth capital far outstripping supply (see purple line on second chart below).
- Less Private Capital Competition The offshore private capital providers from the USA, Asia and the UK/EU have returned to their home markets over the last year, thereby lessening deal competition in the domestic market.

Private Markets Deal Activity



Demand for Private Capital



Thank you again for your continued interest in PPP1.

Yours sincerely, The Perennial Private Investments Team



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